

Hayden

December 22, 1958

Dear Leonard:

Let me first answer your letter of the 12th. I am going to do my best to have your appointment formalized as soon as it can be conveniently arranged. My only reason for cautioning you was the difficulty in committing Stanford to the terms of the appointment, but this is a rather formalistic caution. You can visualize my own consternation if there should be any unanticipated roadblocks at this stage! The salary I mentioned as being a reasonable certainty was \$8,000, but I will make a bid for \$8,500, although this is slightly above scale. There should be a rather better than even chance of managing this.

October 1959 should be fine, but if you can keep your own commitments flexible it might be best at least until we can more closely plan the needed remodelling of your working space.

I will count on your visiting February 9-12. You might remind me by sending your itinerary (to Stanford address.) We should be on campus by about January 21; call me at Davenport 3 9411, c/o Ext. 2009 (Medical School) if you have any problems. Save your phone charges for your trip expense account.

Use your own judgment about your trip plans and costs-- if all works out well, it will be from your own account. By all means use the better tourist flights-- I hadn't realized they had pulled the better connections off the excursion privilege. There are a couple of nonstops, e.g., TWA 53, ~~UA~~ which are by far the most comfortable. You'd better get reservations early to be safe. Oakland is not out of the question as a terminal (e.g. some of the AA flights-- if they're flying again then!) Let me know if a cash advance would be particularly helpful-- my own travel agent is usually quite happy to charge the cost until my expense checks come back.

~~Now~~ to your second letter. No one will blink at the plausible expenses of the kind of work you're doing. It is just the relative affluence of granting agencies that makes such work possible these days, and your estimates are by no means exorbitant. I am very much aware of the savings that we would make by consolidation, and will be working this point very hard. This is precisely where your estimates come in very handily.

Now the scale of your needs is just about what I thought they would be, and pending a final statement at Stanford, there should be no problem about absorbing them in our 'underwritten' guarantee. That is you should be able to plan on this utility, and then go to work to try to finance it from grant funds. NIH should certainly carry most or all of the load, but I think we might approach the Jane Coffin Childs fund in New Haven for some of the equipment. If you can come to Stanford prepared to make out a detailed proposal of your needs and your research program for the next two or three years we can go ~~on~~ right to work. In fact, I strongly recommend that you obtain a set of forms now for an NIH research grant application and prepare just such an application in as much detail as you can now. But save a blank set for the final version.

Some sharing will certainly be feasible. If you do go into the 'pharmacology' quarters I mentioned over the phone, you will have close to hand at least two related laboratories: Dr. Nossal, who will be working on antibody_formation, and a Furst+ Goldstein project on cancer chemotherapy. (Nossal will be a visiting member of the Genetics department; Furst and Goldstein are professors of pharmacology). But it is just to plan the details of your cooperation that we have to have you out there. As I said before, this is not the last word, but one or two possibilities of consolidating at the medical center immediately just haven't worked out so far.

Some of the equipment you have in mind is already installed for pharmacology use, and will be inherited; we have to make some quid pro quo arrangement, however.

Please do have a realistic idea of whatever else you might require in addition to these minimum needs; also please give some prior thought how far you might be willing to walk to use any particular item of shared equipment. If you can have with you your research program, in such a form that the role of the various types of equipment is convincingly set forth, we should have little trouble in designing a ~~max~~ project that will earn a high priority in applications for funds.

Do you have anyone in mind as a 'good technician'? They don't grow on trees.

But I am pleased to see that there is nothing at all improbable about your equipment requirements. You are probably underestimating your recurrent expenses (glassware, etc.), and you've left out chemicals, serum, animals, etc. I hope you can give some thought to these, especially the scope of your animal requirements.

I look forward to a notice of your trip plan, and to seeing you in what is now the rather short interval of six weeks.

A happy new year, and the more so to our association.

Yours sincerely,

Joshua Lederberg